| 1 2 3 4 5 6 7 8 9 | | 528 ES DISTRICT COURT |
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| 10 | NORTHERN DIST | FRICT OF CALIFORNIA |
| 11 | SAN FRAN | ICISCO DIVISION |
| 12 | | |
| 13 | Federal Trade Commission, Plaintiff, | Case No. |
| 14 | vs. | COMPLAINT FOR PERMANENT INJUNCTION AND OTHER EQUITABLE |
| 15 | Forms Direct, Inc., a corporation, also | RELIEF |
| 16 | d/b/a Immigration Direct and successor in interest to American Immigration | |
| 17 | Center Inc., File Right, LLC, United Immigration Inc. and US Immigration | |
| 18 | Technology LLC; and | |
| 19 | Cesare Alessandrini, individually and as | |
| 20 | an officer of Forms Direct, Inc.; | |
| 21 | Defendants. | |
| 22 | | |
| 23 | | |
| 24 | | |
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| 27 | | |
| 28 | | |
| | | COMPLAINT FOR PERMANENT INJUNCTION AND OTHER EQUITABLE |
| | AILA Doc. No. 18101703. | |

| 1 | Plaintiff, the Federal Trade Commission ("FTC"), for its Complaint against Defendants | |
|----|--|--|
| 2 | Forms Direct, Inc. d/b/a Immigration Direct and successor in interest to American Immigration | |
| 3 | Center Inc., File Right, LLC, United Immigration Inc. and US Immigration Technology LLC; and | |
| 4 | Cesare Alessandrini (collectively, "Defendants") alleges: | |
| 5 | 1. The FTC brings this action under Section 13(b) of the Federal Trade Commission | |
| 6 | Act ("FTC Act"), 15 U.S.C. §53(b), to obtain permanent injunctive relief, rescission or | |
| 7 | reformation of contracts, restitution, the refund of monies paid, disgorgement of ill-gotten | |
| 8 | monies, and other equitable relief for Defendants' acts or practices in violation of Section 5(a) of | |
| 9 | the FTC Act, 15 U.S.C. §45(a), in connection with the advertising, marketing, promotion or sale | |
| 10 | of immigration and naturalization form preparation services. | |
| 11 | SUMMARY OF THE CASE | |
| 12 | 2. This case concerns Defendants' deceptive scheme to induce consumers into | |
| 13 | purchasing immigration and naturalization form preparation services from websites that falsely | |
| 14 | create the impression of an affiliation with the U.S. government. The design of Defendants' | |
| 15 | search engine advertisements and websites has tricked consumers into believing that Defendants' | |
| 16 | websites are owned, operated by, or affiliated with the U.S. government. Consumers have | |
| 17 | purchased Defendants' immigration products and services believing that they were submitting | |
| 18 | payment to a U.S. government agency such as the United States Citizenship and Immigration | |
| 19 | Service ("USCIS"). Defendants have also led consumers to believe that the fee they were paying | |
| 20 | Defendants was the applicable government agency filing fee. In reality, Defendants have charged | |
| 21 | consumers fees ranging from approximately \$120 to \$300 – which did not include the | |
| 22 | government filing fees – for assistance in completing the applicable immigration government | |
| 23 | form, through products such as Defendants' online form preparation services. Such forms, and | |
| 24 | any pertinent instructions on how to complete the forms, are freely available on the USCIS | |
| 25 | website. Despite numerous consumer complaints and two prior state enforcement actions | |
| 26 | regarding Defendants' deception, Defendants have failed to disclose adequately that: 1) their | |
| 27 | websites are not affiliated with the U.S. government, and 2) consumers who use their services | |
| 28 | | |
| | COMPLAINT FOR PERMANENT | |

| 1 | must still submit their applications to the U.S. government and pay any applicable government | |
|----|--|--|
| 2 | filing fee. | |
| 3 | JURISDICTION, VENUE, AND INTRADISTRICT ASSIGNMENT | |
| 4 | 3. This Court has subject matter jurisdiction pursuant to 28 U.S.C. §§ 1331, 1337(a), | |
| 5 | and 1345, and 15 U.S.C. §§ 45(a) and 53(b). | |
| 6 | 4. Venue is proper in this district under 28 U.S.C. 1391(b)(3), (c)(1), (c)(2), and | |
| 7 | (d), and 15 U.S.C. § 53(b). | |
| 8 | 5. Assignment to the San Francisco Division is proper because Defendant Forms | |
| 9 | Direct, Inc. transacts business in San Francisco County and has advertised its services to many | |
| 10 | consumers who reside in the county. | |
| 11 | PLAINTIFF | |
| 12 | 6. The FTC is an independent agency of the United States Government created by | |
| 13 | statute. 15 U.S.C. §§ 41-58. The FTC enforces Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), | |
| 14 | which prohibits unfair or deceptive acts or practices in or affecting commerce. | |
| 15 | 7. The FTC is authorized to initiate federal district court proceedings, by its own | |
| 16 | attorneys, to enjoin violations of the FTC Act and to secure such equitable relief as may be | |
| 17 | appropriate in each case, including rescission or reformation of contracts, restitution, the refund | |
| 18 | of monies paid, and the disgorgement of ill-gotten monies. 15 U.S.C. § 53(b). | |
| 19 | DEFENDANTS | |
| 20 | 8. Defendant Forms Direct, Inc. ("Forms Direct"), also doing business as | |
| 21 | Immigration Direct, is a Nevada corporation with its principal place of business at 311 N. Pecos | |
| 22 | Road, Henderson, NV 89052. On January 1, 2016, Forms Direct merged with two related entities | |
| 23 | | |
| 24 | Immigration Technology")-to form one remaining entity, Forms Direct. On January 1, 2018, | |
| 25 | Forms Direct merged with two other related entities—American Immigration Center Inc. ("AIC") | |
| 26 | and File Right, LLC ("File Right") | |
| 27 | 9. From 2010 through 2015, United Immigration, doing business as | |
| 28 | uscitizenship.info, was a Nevada corporation with its principal place of business at 311 N. Pecos | |
| | COMPLAINT FOR PERMANENT - 2 - INJUNCTION AND OTHER EQUITABLE AILA Doc. No. 18101703. (Posted 10/17/18) | |

1 Road, Henderson, NV 89052. From November 2014 through 2015, US Immigration Technology, 2 doing business as usimmigration.us, was a Delaware corporation with its principal place of 3 business at 311 N. Pecos Road, Henderson, NV 89052. From 2010 through 2017, File Right, 4 doing business as Immigration Direct, was a Delaware corporation with its principal place of 5 business at 311 N. Pecos Rd, Henderson, NV 89052.

6

10. From 2010 through 2017, AIC, doing business as us-immigration.com, was a 7 Florida corporation with its principal place of business registered as 2520 SW 22nd Street, Suite 8 2-077, Miami, FL 33145. AIC, however, had no corporate offices at that address but conducted 9 its operations at 311 N. Pecos Rd, Henderson, NV 89052 where it shared office space and 10 employees with File Right; Forms Direct; United Immigration; and US Immigration Technology. 11 11. Defendant Forms Direct, along with its related merged entities AIC, File Right, 12 United Immigration, and US Immigration Technology ("Corporate Defendant"), transacts or has 13 transacted business in this district and throughout the United States. At all times material to this 14 Complaint, acting alone or in concert with others, Forms Direct has advertised, marketed, 15 distributed, or sold immigration and naturalization form preparation services to consumers 16 throughout the United States.

17 12. Defendant Cesare Alessandrini has been the primary actor behind the Corporate 18 Defendant's deceptive scheme. He is the owner, Director, President, Secretary, and Treasurer of 19 Forms Direct. Defendant Alessandrini was also the owner, Director, President, and Secretary of 20 dissolved entity United Immigration Inc.; the owner, manager, and President of dissolved entity 21 US Immigration Technology LLC; the owner and President of dissolved entity File Right; and a 22 managing member of dissolved entity AIC. Defendant Alessandrini has overseen much of the 23 operations and business activities of the Corporate Defendant, including but not limited to 24 overseeing the customer service department, directing the marketing and sales practices, and 25 entering into relevant licensing, financing, and marketing contracts. At all times material to this 26 Complaint, acting alone or in concert with others, he has formulated, directed, controlled, had the 27 authority to control, or participated in the acts and practices of the Corporate Defendant, 28 including the acts and practices set forth in this Complaint. Defendant Alessandrini resides in this

> COMPLAINT FOR PERMANENT - 3 -INJUNCTION AND OTHER EQUITABLE RELIEF AILA Doc. No. 18101703. (Posted 10/17/18)

| 1 | district and, in connection with the matters alleged herein, transacts or has transacted business in |
|----|---|
| 2 | this district and throughout the United States. |
| 3 | <u>COMMERCE</u> |
| 4 | 13. At all times material to this Complaint, Defendants have maintained a substantial |
| 5 | course of trade in or affecting commerce, as "commerce" is defined in Section 4 of the FTC Act, |
| 6 | 15 U.S.C. §44. |
| 7 | DEFENDANTS' DECEPTIVE BUSINESS ACTIVITIES |
| 8 | DEFENDANTS' PRODUCTS AND SERVICES |
| 9 | 14. Since at least 2010, Defendants have used deceptive marketing methods and sales |
| 10 | tactics to tempt consumers into purchasing their products and services. Throughout this time, |
| 11 | Defendant Alessandrini has been the primary leader of the Corporate Defendant's actions. |
| 12 | 15. Defendants have advertised, marketed, and sold immigration and naturalization |
| 13 | form preparation services to consumers nationwide through a myriad of websites owned and |
| 14 | operated by Defendants. Defendants' websites have included: us-immigration.com, |
| 15 | immigrationdirect.com, uscitizenship.info, usimmigration.us, and usimmigrationcitizenship.com |
| 16 | (collectively, "Sales Websites"). |
| 17 | 16. Defendants have typically sold the same types of immigration and naturalization |
| 18 | form preparation products on all Sales Websites. The main product sold has been what |
| 19 | Defendants call an "online immigration software solution" or "intelligent Do-It-Yourself |
| 20 | Immigration Wizard" that has provided "step-by-step" guidance to consumers on how to fill out |
| 21 | the applicable immigration or naturalization government form. The software has asked |
| 22 | consumers a series of questions related to information required by the applicable government |
| 23 | immigration or naturalization form and has used the information that consumers have provided to |
| 24 | populate that form. |
| 25 | 17. The most popular form preparation products on the Sales Websites have been the |
| 26 | online software wizard Green Card Renewal/Replacement Application, or Form I-90 product, and |
| 27 | the online software wizard U.S. Citizenship Application, or Form N-400 product. Defendants |
| 28 | have claimed that the online software wizard Green Card Renewal/Replacement Application |
| | COMPLAINT FOR PERMANENT - 4 - INJUNCTION AND OTHER EQUITABLE AILA Doc. No. 18101703. (Posted 10/17/18) RELIEF |

1 product has helped consumers complete the USCIS's "Application to Replace Permanent 2 Resident Card" or "Form I-90." Defendants have also claimed that the online software wizard 3 U.S. Citizenship Application product has helped consumers complete the USCIS's "Application 4 for Naturalization" or "Form N-400." 5 18. Defendants have charged consumers a fee that has ranged from approximately 6 \$120 to \$300 to use their products and services. The cost of Defendants' products and services 7 has not included the applicable fees charged by the relevant U.S. government agency. For 8 example, USCIS has charged consumers a fee ("USCIS Fee") ranging from \$135 to \$1,170 to 9 submit the immigration or naturalization forms for which Defendants have offered form 10 preparation services on their Sales Websites. 11 19. While Defendants have claimed that their main product is an online software 12 wizard product, Defendants have not clearly and conspicuously marketed their main product as 13 such. Instead, Defendants' Sales Websites and advertisements have led consumers to believe that 14 the Sales Websites are affiliated with the U.S. government and that any fees consumers pay 15 Defendants are to cover the relevant U.S. government agency fee. 16 **DEFENDANTS' DECEPTIVE ADVERTISING** 17 20. Defendants have primarily advertised their Sales Websites through online search 18 engine marketing, using search engines such as Google, Yahoo!, and Bing. The majority of 19 Defendants' search engine advertisements have contributed to the net impression that the Sales 20 Websites are affiliated with USCIS or the U.S. government. 21 21. For example, in three search engine advertisements placed on Bing in or around 22 August 2015, Defendants used headlines such as "USCIS Forms – Easy Online Forms for Green 23 Card & Citizenship," "USCIS Forms & Services – USCIS Forms Online," and "USCIS 24 Immigration Service" to advertise their websites: us-immigration.com, usimmigration.us, and 25 uscitizenship.info, respectively. All three search engine advertisements purchased by Defendants 26 relied on the prominent display of the U.S. immigration government agency name USCIS. (See 27 Figure 1 below.) 28



| | uscis | × Search | |
|---|---|---|--|
| | Web Images Video Ne | ews More - Anytime - | |
| | Ads related to uscis | | See more ads for: |
| | USCIS Forms - Easy Online For www.US-Immigration.com Ad | rms For Green Card & Citizenship. | uscis uscis case status |
| | Easy Online Forms For Green Card & C | Citizenship. Get Started Now! | www.uscis.gov uscis.forms |
| | Apply for US Citizenship US Immigration Forms | Renew Your Green Card US Visa Applications | Ads |
| | Citizenship Certificate | Green Card Through Family | US Auto(Free Quote) |
| | USCIS Immigration Service - US www.USCitizenship.info/USCIS | S Citizenship, Green Card & Visas. Ad | US.Insurancestep.com/Quote Ad Cheapest US Auto Insurance. Save 75% on Auto Insurance Quo |
| | US Citizenship, Green Card & Visas. Pr INS US Citizenship and Immigration S | | Check Case Status Uscis |
| | US Citizenship US Immigration Forms | Green Card Renewal or Replacement | wow.com/Check Case Status Uscis Ad Search for Check Case Status Uscis Look Up Quick Results No |
| | USCIS Forms & Services - USC | IS Forms Online. | Check Case Status Uscis Get.Smarter.com/case status uscis Ad |
| | www.USImmigration.us Ad USCIS Forms Online. Green Card, Citiz Denow Green Card Form 190 | | Check Case Status Uscis. Discover Facts - Get Smarter. |
| | Renew Green Card Form 190 Green Card Forms | Citizenship Form N400 US Immigration Forms | |
| | USCIS Forms & Immigration in www.immigrationdirect.com/US | | |
| | Green Card, Citizenship, Visa Forms. G U.S. Immigration Online Immigration D | Set Immigration Forms Online Now! | |
| | USCIS Forms Online - US Immigrat | tion - Green Card Renewal | Ads |
| Figur | e 2: search results for | keyword "uscis" on Yahoo! | search platform on August 17, 2015. |
| | | | |
| 23. | Defendants' sea | rch engine advertisements | , including those depicted in Figures 1 |
| | | C | |
| ind 2, have | e conveyed the impre | ession that the advertiseme | ents will direct consumers to a website |
| owned, ope | erated by, or affiliate | ed with the U.S. governme | nt. |
| 24. | Defendants have | e made no clear and consp | icuous statement in their search engine |
| advertisem | ents to correct the fa | lse impression that the adv | vertisement will direct consumers to a |
| website ow | rned, operated by, or | affiliated with the U.S. go | overnment. |
| 25. | In placing most | of their search engine adv | ertisements, Defendants have typically |
| | nsumers searching f | or immigration and natura | lization services provided by the U.S. |
| targeted co | | U | r i i i i i i i i i i i i i i i i i i i |
| C | t. To increase the li | C | hers would see their ads, Defendants |
| governmen | | kelihood that such consum | · · |
| governmen have subm | itted bids on immigr | kelihood that such consum ation- and government-rel | ers would see their ads, Defendants |
| governmen have subm top of the s | itted bids on immigr earch engine's resul | kelihood that such consum ration- and government-rel ts page that appears after a | ated keywords to place their ads at the |
| governmen have subm top of the s those keyw | itted bids on immigr earch engine's resul ords. These immigr | kelihood that such consum ration- and government-rel ts page that appears after a ration- and government-rel | ated keywords to place their ads at the a consumer completes a search using |
| governmen have subm top of the s those keyw as "USCIS | itted bids on immigr earch engine's resul ords. These immigr | kelihood that such consum ration- and government-rel its page that appears after a ration- and government-rel SCIS forms," "US Immign | ners would see their ads, Defendants ated keywords to place their ads at the a consumer completes a search using ated keywords have included terms such |

| 1 | 26. A consumer searching for the keyword "USCIS.gov" on Bing's search platform in |
|----|---|
| 2 | August 2015, for example, would have seen the search advertisements described in paragraph 21. |
| 3 | (See Figure 1 above.) Similarly, a consumer searching for the keyword "USCIS" on Yahoo!'s |
| 4 | search platform in August 2015 would have seen the search advertisements described in |
| 5 | paragraph 22. (See Figure 2 above.) |
| 6 | 27. When consumers have clicked on a link in Defendants' search engine ads, the |
| 7 | advertisement has typically directed consumers to one of the Sales Websites. |
| 8 | DEFENDANTS' MISLEADING SALES WEBSITES |
| 9 | 28. The majority of consumers have reached the Sales Websites through Defendants' |
| 10 | search engine advertisements as described above. Upon clicking a link in Defendants' search |
| 11 | engine ads, consumers have typically been directed to the Sales Website's homepage or a |
| 12 | webpage of the Sales Website that describes a particular product ("Product Page") such as the |
| 13 | Citizenship Application or Form N-400 product webpage. |
| 14 | 29. The Sales Websites' designs have implied that the websites are owned, operated |
| 15 | by, or affiliated with the U.S. government. |
| 16 | 30. In some instances, the Sales Websites' web addresses or URLs have used |
| 17 | variations of "U.S." and general immigration terms that have contributed to consumers' |
| 18 | impression that the websites are owned, operated by, or affiliated with the U.S. government. |
| 19 | These URLs have included usimmigration.us, us-immigration.com, uscitizenship.info, and |
| 20 | usimmigrationcitizenship.com. |
| 21 | 31. In many instances, the Sales Websites have used variations of two titles at the top |
| 22 | of their webpages: "U.S. Immigration" and "United States Citizenship." For example, from |
| 23 | approximately 2010 to 2015, us-immigration.com has used "U.S. Immigration" as the title of its |
| 24 | website. Similarly, in or around 2014 to 2015, immigrationdirect.com and usimmigration.us have |
| 25 | also used "U.S. Immigration" as the title on their websites. In another instance, in or around 2012 |
| 26 | to 2017, uscitizenship.info has used "United States Citizenship" as the title of its website. In |
| 27 | 2017, usimmigrationcitizenship.com has used "US Immigration Citizenship Online" as the title of |
| 28 | its website. |
| I | |

32. The Sales Websites have also used images and color schemes that contribute to the
 net impression that the websites are owned, operated by, or affiliated with the U.S. government.
 The images used have included depictions of the Statue of Liberty, the American flag, a U.S.
 passport, a U.S. green card, then-President Obama, the U.S. Capitol building, and an image that
 resembles a government seal with the Statue of Liberty in the center. The Sales Websites have
 also typically utilized color schemes that emphasize the colors red, white, and blue.

7 33. The Sales Websites have referred to Defendants' online software wizard products 8 by the corresponding USCIS form number or an abbreviated version of its form name. For 9 example, from approximately 2012 through 2017, us-immigration.com has generally referred to 10 its online software product—that it contends will assist consumers to fill out USCIS's 11 "Application to Replace Permanent Resident Card" or "Form I-90"—simply as "Green card 12 Renewal Form I-90." The Sales Websites have not provided any clear and conspicuous statement 13 that "Green card Renewal Form I-90" and Defendants' other products are software wizard 14 products to help consumers fill out the form rather than the relevant USCIS forms.

34. The Sales Websites have not provided any clear and conspicuous statement
regarding the identity of the Defendants who own and operate the Sales Websites or that the
Defendants are not affiliated with the U.S. government. Instead, the only place where the
corporate entity name has generally appeared on the homepage or Product Page of the Sales
Websites is in small font within the circle of the government-like seal that appears next to the title
of the Sales Websites.

35. None of the Sales Websites has provided any clear and conspicuous statement
regarding the cost of the Defendants' products or services on their homepages or Product Pages or
that their fees have not included any applicable USCIS Fee. In fact, the Sales Websites have
generally lacked any prominent pricing information regarding the costs of the Defendants'
products or services on the majority of their webpages.

26 36. From approximately 2014 to 2015, the portion of the Product Pages that
27 consumers likely saw without scrolling down the webpage (i.e., the "Top Portion")¹ for the

 What portions of a webpage display without requiring a consumer to scroll down the page, i.e. "above the fold," COMPLAINT FOR PERMANENT -9 - INJUNCTION AND OTHER EQUITABLE AILA Doc. No. 18101703. (Posted 10/17/18) RELIEF 1 Citizenship Application software product for us-immigration.com, uscitizenship.info,

3

- 2 immigrationdirect.com, and usimmigration.us has appeared at times as depicted below in Figures
 - 3-6. (See Attachment A for complete versions of the Product Pages depicted in Figures 3-6.)







- the tag line "U.S. Citizenship Application" with a large red button with "Start Your Application"
- 2 below the tag line (see Figure 7 below).

1



Figure 7: Citizenship Application Product Page for mobile version of us-immigration.com captured on August 10, 2015.

39. Once consumers have clicked on the "Start My Application" button on a Product
Page of a Sales Website, consumers typically have the option of completing a "Qualification
Quiz" that asks a series of questions to determine if the consumer is eligible to submit that
particular immigration or naturalization application. Once a consumer has either skipped or
completed the Qualification Quiz, the Sales Website has usually directed consumers to create an
account. To create an account, consumers have been required to provide personal information
such as full name, email address, and phone number.

40. After creating an account, the consumer usually has been directed to an order page.
 In some instances, the order page has been the first webpage of the Sales Website that provided
 consumers with any pricing information on the cost of Defendants' products and services. The
 order page has typically referenced the product by the general application name. Typically, the
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 - 13 - INJUNCTION AND OTHER EQUITABLE
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order page has not stated that Defendants' product is an online software wizard that helps
 consumers fill out the relevant government form. For example, in or around 2013, the website us immigration.com has referenced the U.S. Citizenship Application or Form N-400 software
 product as "Application for Naturalization" (See Figure 8 below).

| 5 | Welcome, test. Application.Center Sign.Out |
|----|--|
| 6 | U.S. IMMIGRATION Guiding You Through Ofizenship, Green Card and Visas Applications |
| 7 | Payment |
| 8 | Complete Your Payment Information to Sign Up |
| 0 | Credit Card PayPar Preparation Fee |
| 9 | Credit Card Information Application for \$199 Picase enter your credit card information below. Naturalization. |
| 10 | All folds are required unless otherware nated. Order Total \$199 |
| 10 | Card Type Select Card Type T |
| 11 | Card Number |
| 12 | Explandion Date Month * Year * Finst Name Exactly as Lappears on card |
| 12 | Last Name Exectly as t appears on card |
| 13 | Security.Code |
| 14 | |
| 14 | Billing Address |
| 15 | Street Number and Name |
| 16 | Copicial Copicial |
| 10 | City or Town |
| 17 | Province or State Canadan and U.S. Addreses Only |
| 18 | Country Select a Country T |
| _ | |
| 19 | F & A Libe W & A T & Begal and results in permanent Classoff Cation / We will prosecute all cases of fraud. |
| 20 | Your IP Address Tas been recorded to prevent beaut 10 /0.102.39 |
| | I agree to the Terms and Conditions |
| 21 | Submit |
| 22 | Site Discamer. This weakle area not offer any toms of legal advice, but general information on immigration terms, applications and procedures. You may downsed bank government toms for there as |
| 22 | www acts gas. US-immediation core offse de-fives are incertain an actionments only active and base not offer a sy legal advice or sponters to its catacitation advices and base metal terms. And a set offset and the set of |
| 23 | Copyright & 1398-2022 American Touring State Center Stat. Alt Rights Reserves. |
| 24 | Eigung 9. order page for U.S. Citizenship Application software product |
| 25 | Figure 8: order page for U.S. Citizenship Application software product of us-immigration.com in 2013. |
| 25 | |
| 26 | 41. Once a consumer has clicked on the submit button on the order page, Defendant |
| 27 | have charged the consumer's credit card. Then, Defendants have directed the consumer to |
| 28 | answer a series of questions to obtain the information necessary to populate the applicable |
| | COMPLAINT FOR PERMANEN - 14 - INJUNCTION AND OTHER EQUITABL AILA Doc. No. 18101703. (Posted 10/17/18) |

government form. At the end of the questions, Defendants generally have directed consumers to
 print and sign their applications.

42. In some instances, the Sales Websites have provided consumers with instructions
directing them to mail their applications to the relevant government agency along with any
applicable government fees. In those cases, upon receiving these instructions, many consumers
have discovered for the first time that the Defendants' websites are not owned, operated by, or
affiliated with the U.S. government and that the fees they paid do not include the USCIS Fee.

8 43. In those instances, Defendants' refund policy has stated that consumers who have
9 "printed" their applications are not eligible to receive a refund. Consumers, however, have not
10 discovered the Defendants' deception until after they have already "printed" their applications.

44. In other instances, Defendants have filed the consumer's immigration application
on his or her behalf with USCIS. In those cases, some consumers have only discovered that the
Defendants' websites were not owned, operated by, or affiliated with the U.S. government when
they noticed two separate charges on their credit card statements. The first credit card charge has
reflected the Defendants' fee for their service, while the second charge has reflected the USCIS
Fee.

17

DEFENDANTS' DISCLOSURES ARE NOT CLEAR AND CONSPICUOUS

18 45. At times, Defendants have included language on the Sales Websites that addressed 19 the fact that the Sales Websites are not owned by a government agency or affiliated with the U.S. 20 government and that the fees they charge do not include the USCIS Fee. Defendants typically 21 have placed their purported disclosures on the Sales Websites such that consumers have stated 22 they do not see them. In some instances, Defendants have directed consumers through their 23 search advertisements to webpages of the Sales Websites that only displayed a purported 24 disclosure at the bottom of the webpage, requiring consumers to scroll down the webpage before 25 they could see it. In other instances, Defendants have directed consumers to webpages of the 26 Sales Websites that displayed the purported disclosure below more prominent features on the 27 Sales Websites. In either case, consumers have reported that they never saw the disclosures.

28



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1 48. The Sales Websites have not provided any clear and conspicuous statement to 2 correct the false impression that the Sales Websites are owned, operated by, or affiliated with the 3 U.S. government. Instead, consumers have typically clicked on one of the links in the navigation 4 bar on the homepages, which has directed them to the Sales Websites' applicable Product Page, 5 believing that the Sales Websites are owned, operated by, or affiliated with the U.S. government. 6 Indeed, over a thousand consumers have reported that they believed the Sales Websites were 7 owned, operated by, or affiliated with the U.S. government.

8

PRIOR STATE ENFORCEMENT ACTIONS

9 49. In or around March 2013, the Attorney General of Texas ("Texas AG") initiated 10 an investigation of two of Defendants' Sales Websites—us-immigration.com and 11 immigrationdirect.com. Defendant Alessandrini had knowledge of, and was responsible for 12 providing information in response to, this investigation. On June 2, 2014, the Texas AG filed suit 13 against now-dissolved entity AIC alleging that us-immigration.com led consumers "to think that 14 Defendant is affiliated with or endorsed by the United States government due to the lack of 15 adequate disclosures listed on its website." The complaint also alleged that Defendants failed to 16 "make clear and conspicuous disclosures regarding consumers' ability to obtain the immigration 17 forms and instructions for free from USCIS." It further alleged that Defendants failed to "make 18 clear and conspicuous disclosures regarding cancellation and refund policies."

19

50. On June 12, 2014, a Texas court entered a stipulated final judgment and 20 permanent injunction under which AIC agreed to pay civil penalties and state attorneys' fees. 21 The permanent injunction prohibits Defendants from, among other activities: (1) "[m]aking 22 deceptive or misleading representations, in any manner, on their website or on any other format 23 that is accessible by consumers which could reasonably lead consumers to believe that 24 [Defendants] are affiliated with or endorsed by the United States Citizenship and Immigration 25 Services;" (2) "[m]aking deceptive or misleading representations, in any manner, on their website 26 or on any other format that is accessible by consumers which could reasonably lead consumers to 27 believe that [Defendants] are affiliated with or endorsed by any United States or State 28 governmental entity unless such affiliation or endorsement actually exists;" (3) "[f]ailing to make COMPLAINT FOR PERMANENT

- 20 -INJUNCTION AND OTHER EQUITABLE RELIEF

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clear and conspicuous disclosure that all forms which may be completed using [Defendants']
 services for a fee are available *and* come with written instructions *for free* from USCIS; and (4)
 "[f]ailing to make clear and conspicuous statement of cancellation, termination or refund/return
 policies available to consumers before consumers purchase [Defendants'] services."

5 In or around April 2013, the Attorney General of Florida ("Florida AG") initiated 51. 6 an investigation of Defendants' website us-immigration.com. Defendant Alessandrini also had 7 knowledge of this investigation. AIC entered into an Assurance of Voluntary Compliance 8 ("AVC") on September 21, 2013. In the AVC, AIC agreed to: (1) "clearly and conspicuously 9 disclose on [us-immigration.com] that [AIC] is not affiliated with the United States government;" 10 and (2) "clearly and conspicuously disclose on [us-immigration.com] that the immigration and 11 naturalization forms provided on the Website are available free of charge via U.S. Citizenship and 12 Immigration Service." AIC further agreed to pay state attorneys' fees.

52. Since 2013 and 2014, Defendants' Sales Websites have continued to create the
false impression that they are owned, operated by, or affiliated with the U.S. government.
Defendants' Sales Websites have continued to fail to disclose clearly and conspicuously that the
Defendants are not affiliated with the U.S. government, or that the fees they charge do not include
the USCIS fee.

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VIOLATIONS OF THE FTC ACT

19 53. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits "unfair or deceptive acts
20 or practices in or affecting commerce."

21 54. Misrepresentations or deceptive omissions of material fact constitute deceptive
22 acts or practices prohibited by Section 5(a) of the FTC Act.

COUNT I

Deceptive Marketing in Violation of the FTC Act

55. Through the means described in Paragraphs 20-52, Defendants have represented,
directly or indirectly, expressly or by implication, that the Defendants' Sales Websites are owned,
operated by, or affiliated with the United States government.

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| 1 | 56. In truth and fact, the Defendants' Sales Websites are not owned, operated by, or |
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| 2 | affiliated with the United States government, but are commercial websites that sell immigration |
| 3 | and naturalization form preparation services to consumers throughout the United States. |
| 4 | 57. Therefore, the making of the representations as set forth in Paragraphs 20-52 of |
| 5 | this Complaint constitutes a deceptive act or practice in or affecting commerce in violation of |
| 6 | Section 5(a) of the FTC Act, 15 U.S.C. § 45(a). |
| 7 | <u>COUNT II</u> |
| 8 | Failure to Disclose or Disclose Adequately Material Terms |
| 9 | 58. In numerous instances in connection with the advertising, marketing, promotion, |
| 10 | offering for sale, or sale of immigration and naturalization form preparation services, Defendants |
| 11 | have represented, directly or indirectly, expressly or by implication, that consumers could apply |
| 12 | for citizenship and prepare other immigration-related applications through their Sales Websites. |
| 13 | 59. In numerous instances in which Defendants have made the representation set forth |
| 14 | in Paragraph 58 of this Complaint, Defendants have failed to disclose, or disclose adequately to |
| 15 | consumers, that after consumers have used Defendants' form preparation services: 1) consumers |
| 16 | must submit their final citizenship and immigration-related applications to the U.S. government, |
| 17 | and 2) consumers must pay any applicable government fees to the U.S. government. This |
| 18 | additional information would be material to consumers in deciding to purchase the form |
| 19 | preparation services that Defendants sell. |
| 20 | 60. Defendants' failure to disclose, or disclose adequately, the material information |
| 21 | described in Paragraph 59, above, in light of the representation described in Paragraph 58, above, |
| 22 | constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § |
| 23 | 45(a). |
| 24 | CONSUMER INJURY |
| 25 | 61. Consumers have suffered and will continue to suffer substantial injury as a result |
| 26 | of Defendants' violations of the FTC Act. In addition, Defendants have been unjustly enriched as |
| 27 | a result of their unlawful acts or practices. Absent injunctive relief by this Court, Defendants are |
| 28 | likely to continue to injure consumers, reap unjust enrichment, and harm the public interest. |
| | COMPLAINT FOR PERMANENT - 22 - INJUNCTION AND OTHER EQUITABLE AILA Doc. No. 18101703. (Posted 10/17/18) |

| 1 | THIS COURT'S POWER TO GRANT RELIEF | |
|----------|--|--|
| 2 | 62. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to grant | |
| 3 | injunctive and such other relief as the Court may deem appropriate to halt and redress violations | |
| 4 | of any provision of law enforced by the FTC. The Court, in the exercise of its equitable | |
| 5 | jurisdiction, may award ancillary relief, including rescission or reformation of contracts, | |
| 6 | restitution, the refund of monies paid, and the disgorgement of ill-gotten monies, to prevent and | |
| 7 | remedy any violation of any provision of law enforced by the FTC. | |
| 8 | PRAYER FOR RELIEF | |
| 9 | 63. Wherefore, Plaintiff FTC, pursuant to Section 13(b) of the FTC Act, 15 U.S.C. § | |
| 10 | 53(b) and the Court's own equitable powers, requests that the Court: | |
| 11 | A. Enter a permanent injunction to prevent future violations of the FTC Act by | |
| 12 | Defendants; | |
| 13 | B. Award such relief as the Court finds necessary to redress injury to consumers | |
| 14 | resulting from Defendants' violations of the FTC Act, including but not limited to, rescission or | |
| 15 | reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten | |
| 16 | monies; | |
| 17 | C. Award Plaintiff the costs of bringing this action, as well as such other and | |
| 18 | additional relief as the Court may determine to be just and proper. | |
| 19 | Respectfully submitted, | |
| 20 | ALDEN F. ABBOTT General Counsel | |
| 21 | | |
| 22 | Dated: October 15, 2018 /s/ Patricia B. Hsue | |
| 23 | Patricia B. Hsue Roberto Anguizola | |
| 24 | Federal Trade Commission 600 Pennsylvania Ave., NW | |
| 25 | Mailstop CC-8528 Washington, DC 20580 | |
| 26 | (202) 326-3132 / phsue@ftc.gov (202) 326-3284 / ranguizola@ftc.gov | |
| 27 28 | Attorneys for Plaintiff FEDERAL TRADE COMMISSION | |
| | COMPLAINT FOR PERMANENT - 23 - INJUNCTION AND OTHER EQUITABLE AILA Doc. No. 18101703. (Posted 10/17/18) RELIEF | |